

# Marsha Neal Studio Wholesale Buyer Application

PO Box 1560, Hockessin, DE 19707 ~ FAX: (302)234-8045 (9am-9pm EST)

Marsha@MarshaNealStudio.com ~ www.MarshaNealStudio.com

## Requirements:

- Ø When you make your **first purchase** please complete and submit this form along with a copy of **your** current business license and your order. If you do not have a license for resale or as a designer, you cannot purchase wholesale from Marsha Neal Studio.
- Ø Some items sold through Marsha Neal Studio are excluded from wholesale pricing (ex: test tiles, tools, findings, other artist beads, hand painted silks, etc). They may have their own wholesale structure. Ask for details by email or at a show.
- Ø Marsha Neal Studio asks that you keep your retail pricing per pendant within \$.05 of the published retail price. If you decide to sell at a lower price, Marsha Neal Studio reserves the right to suspend your wholesale account and to not sell to you at wholesale in the future. This is to protect the value of the product and to protect **all** customers that are reselling the product.

## Discount Levels (Retail Pricing):

\$100 - \$199 = 20% off

\$200 - \$715 = 30% off

\$1000 & above = 50% off

These discounts are accumulative: once you meet a certain discount level, your future purchases will qualify for that same discount.

Maximum discount is 50% off.

## Your Business Information:

Type of Business (please check all that apply):

Bead Store    Online Retailer    Jewelry Designer    Retail Boutique    Other: \_\_\_\_\_

Business Name: \_\_\_\_\_

Your Name: \_\_\_\_\_ Your Title: \_\_\_\_\_

Tax ID#: \_\_\_\_\_ State Registered In: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_\_ Cell: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

Billing Address: \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

Ship To: \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

Please list your shop location and/or website address so I can put your info on my website:

Website same as above    Shop same as Billing    Shop same as Ship To    No Street Address

Other (please list): \_\_\_\_\_

I will not put your personal name, phone number or email on my site. Just your website link and your shop address (if you have an actual retail location) so customers can find you.

\*Marsha Neal Studio, LLC reserves the right to make changes to this wholesale policy at any time without written notice\*